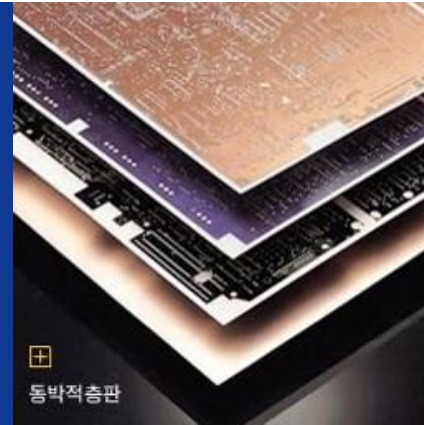


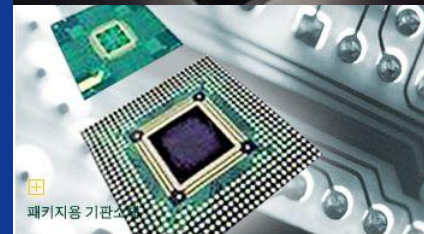


Doosan Corporation 2012 3Q Results

Oct, 2012



동박적층판



패키지용 기판



Hydraulic Components
for Construction Equipments & General Industrial Mach



TABLE OF CONTENTS

1 **3Q Results**

2 Improving Shareholder's Value

3 Appendix

2012 3Q Results - Consolidated

- 3Q sales increased 0.8% YoY and 2.2% QoQ to KRW 1.26 tn
 - YoY : Rose 0.8% from turnaround in equity method gain
 - QoQ : Increased 2.2% from sales growth of business units as DST and SRS
- 3Q OP increased 33.6% YoY and fell 55.1% QoQ to KRW 51.7 bn
 - OP declined QoQ on the back of decreasing equity method gain from weak earnings of subsidiaries
- If exclude the one off effect of DII's deferred tax asset of KRW 42.4 bn that was recognized in 2Q12, sales increased 6.7% QoQ, and OP decreased 28.8% QoQ

2012 3Q Results

(Unit: KRW bn, %)

구분	'11.3Q	'12.2Q	'12.3Q	YoY	QoQ
Sales	1,018	1,004 (962)	1,026	+0.8%	+2.2% (+6.7%)
Business Unit	1,059	939	1,005	-5.0%	+7.0%
Equity Method	-41	65 (23)	21	TB	-68.0% (-8.0%)
OP	39	115 (73)	52	+33.6%	-55.1% (-28.8%)
Business Unit	79	50	31	-61.0%	-38.2%
Equity Method	-41	65 (23)	21	TB	-68.0% (-8.0%)

2012 3Q Operating Profits

1 Business Unit

- Declined QoQ from a decrease in the number of working days due to summer vacations and a national holidays
- Expect strong 4Q OP from continuous sales expansion of high-end CCL in E-Ms division and stable earnings in I&C division as well as the earning improvement of invested companies

2 Equity Method

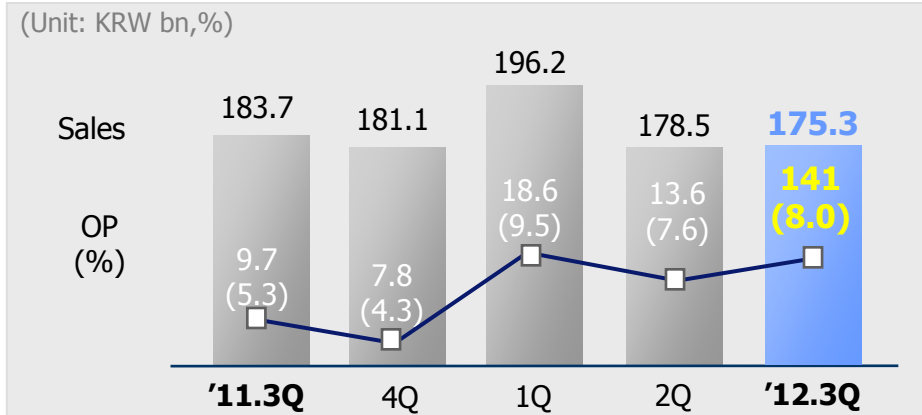
- Decreased QoQ on the back of decreasing new orders of Doosan Heavy and base effect of Infracore's deferred tax recognition in 2Q

*() is the figures excluding DII's deferred tax asset of KRW 42.4 bn that was recognized in 2Q12

2012 3Q Results – Business Units

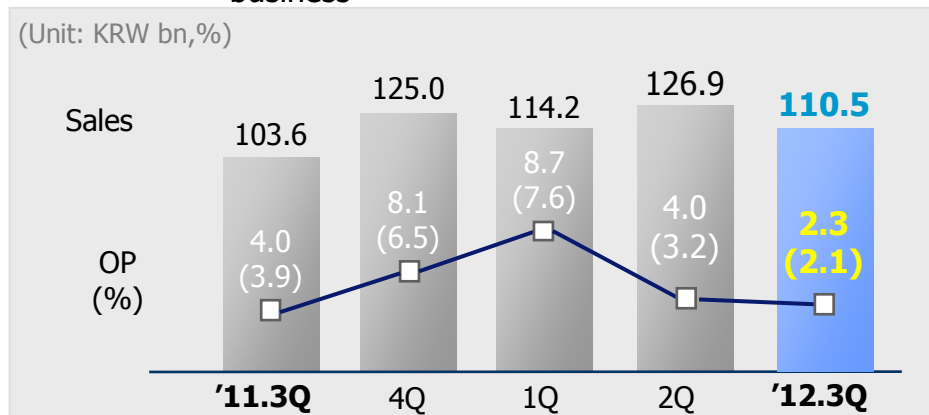
- Sales fell 4.6% while OP grew 45.4% YoY
- Despite the sales decrease, OP surged from adding new FCCL production line and improving product mix

E-Ms



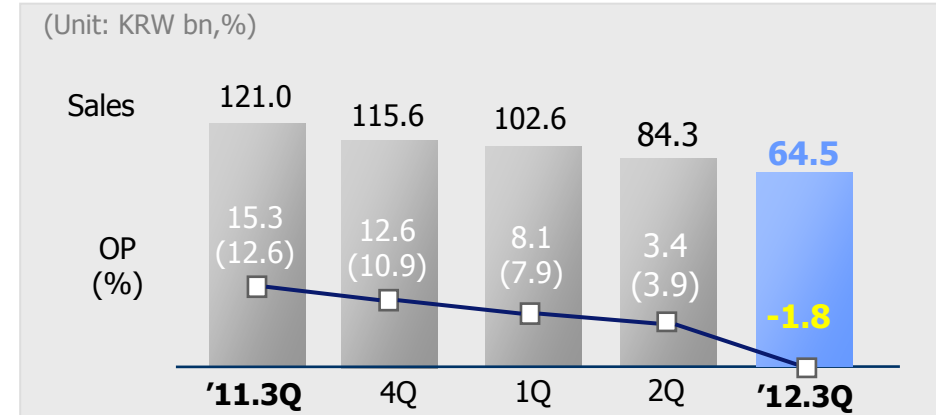
- Sales increased 6.7% and OP decreased 42.5% YoY
- Expect stable earnings from growing logistic business

Glonet



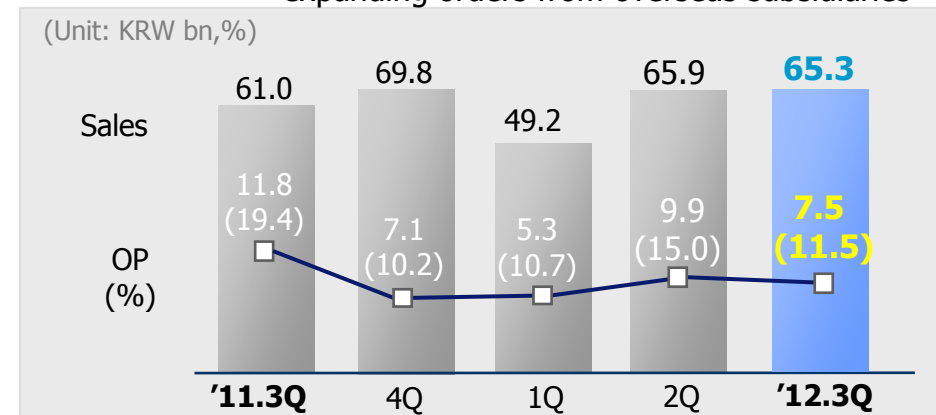
- Sales decreased 46.7% YoY
- Sluggish Chinese market and less working days

Mottrol



- Sales grew 7.0% and fell 36.4% YoY
- Growing trend to continue on the back of expanding orders from overseas subsidiaries

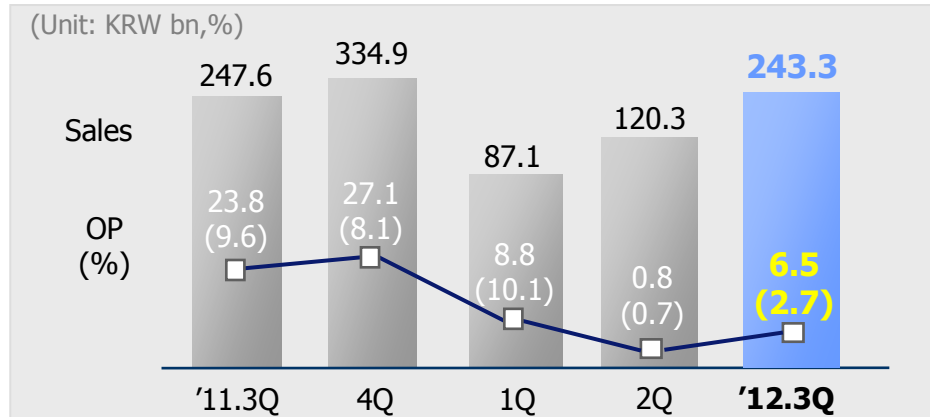
I&C



2012 3Q Results – Business Units

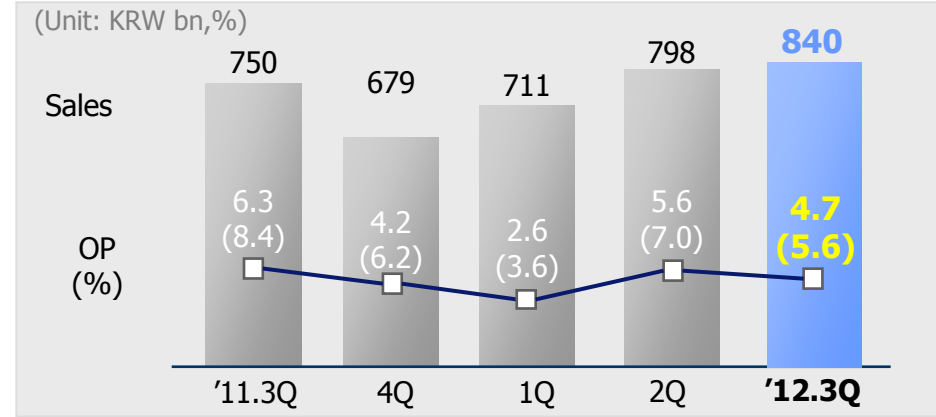
DST

- Sales and OP fell 1.7% and 72.7%, respectively
- Earning to improve continuously from 2Q



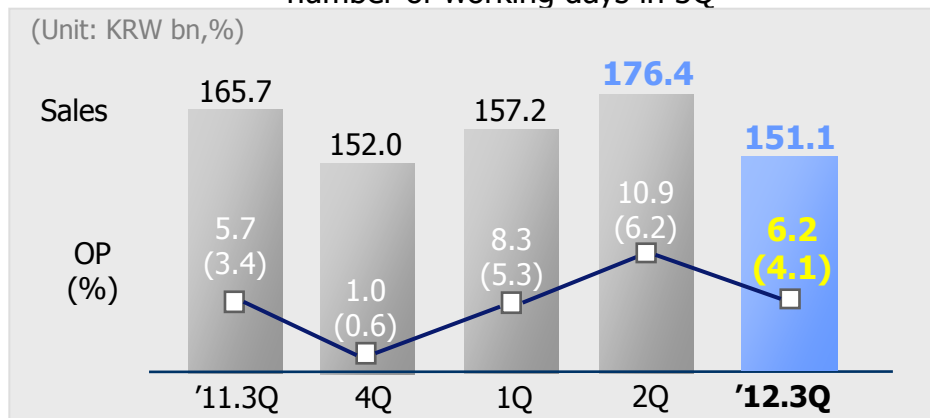
SRS

- Sales grew 12.0% while OP decreased 25.4% YoY
- Continuously Generating steady earnings



Industrial Vehicle

- Sales fell 8.8% and OP grew 8.8% YoY
- Sales and OP decreased QoQ from decreasing number of working days in 3Q



Financial Status of Doosan Corp.

Summary - B/S

(Unit: bn KRW)

Items	B/S(Parent)	
	2Q12	3Q12
Current Assets	685	626
Non-current Assets	2,510	2,534
Total Assets	3,195	3,160
Current Liabilities	446	446
Non-current Liabilities	772	745
Total Liabilities	1,217	1,191
Paid-in Capital	132	132
Equities	1,977	1,969
L/E Ratio	61%	60%

(Unit: bn KRW)

Items	B/S(Consolidated)	
	2Q12	3Q12
Current Assets	1,784	1,789
Non-current Assets	4,587	4,574
Total Assets	6,371	6,363
Current Liabilities	1,446	1,482
Non-current Liabilities	1,412	1,362
Total Liabilities	2,859	2,844
Paid-in Capital	3,220	3,219
Equities	3,513	3,519
L/E Ratio	81%	81%

Debt

(Unit: bn KRW)

Items	Parent	
	2Q12	3Q12
Bank	312	310
Corp. Bonds	370	370
Others	53	53
Total Debt	734	733
Cash	119	116
Net Debt	615	617
Net D/E Ratio	31%	31%

TABLE OF CONTENTS

1 3Q Results

2 Improving Shareholder's Value




3 Appendix

Improving Shareholder's Value: ① Restructuring

- Doosan Corp. has continuously restructured its businesses to concentrate on its core business, Infrastructure related business
- Hold excellent track record with more than 40% returns from selling shares of Burger King, KAI, and Samwha Crown
- Expect cash inflow from disposal of non-core assets → Improve financial structure and firm value

Summary – Restructuring Performance

(Unit: KRW bn, %)

	SRS (Burger King)	KAI	Samwha Crown
			
Purchase date	'09. 6	'09. 6	'09. 6
Purchase price	55.0	46.0	22.0
Stake sold (%)	100.0%(Burger King)	4.4%	24.0%
Disposal date	'12. 11(E)	'11. 6	'10. 10
Disposal price	110.0	66.0	30.8
Remaining Stake (%)	100.0% (KFC)	5.0%	-
Return (%)	100%	44%	40%

Improving Shareholder's Value: ② Dividend

- Doosan Corp. has paid dividends continuously to improve shareholder's value with relatively high dividend yield than its peers (3 year average dividend yield of 2.2%)
- Increased annual dividend to KRW 3,000 per share in '11 (Dividend Yield of 2.1%)
- Doosan Corp. plans to continue its shareholder friendly policy to enhance shareholder's value

Dividends of major holding companies for recent 3 years

(Unit: KRW, %)

	Recent 3yr Ave.	'11		'10		'09	
	Dividend Yield	DPS	Dividend Yield	DPS	Dividend Yield	DPS	Dividend Yield
Company S	1.7%	2,000	1.5%	2,000	1.4%	2,000	2.2%
Company L	1.4%	1,000	1.6%	1,000	1.1%	1,000	1.4%
Company G	2.5%	1,350	2.6%	1,250	1.8%	1,000	3.0%
Company C	1.1%	650	0.9%	800	1.0%	800	1.3%
Company H	1.3%	450	1.3%	600	1.3%	600	1.3%
Hoding Co. Ave.	1.6%	1,090	1.6%	1,130	1.3%	1,080	1.8%
Doosan Corp.	2.2%	3,000	2.1%	2,500	1.8%	2,500	2.8%

TABLE OF CONTENTS

1 3Q Results

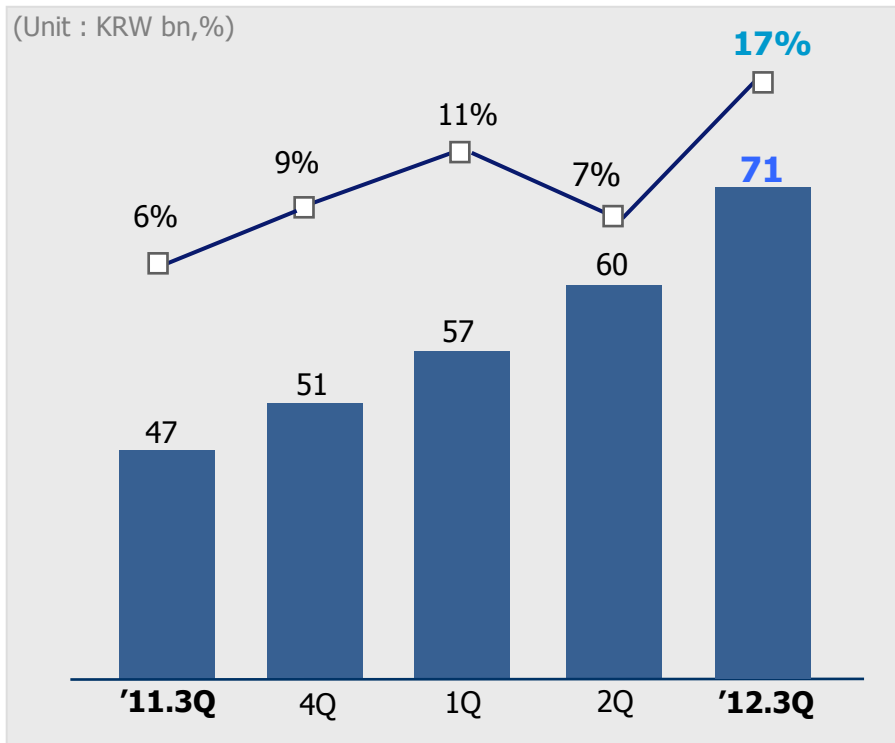
2 Improving Shareholder's Value

3 Appendix

Appendix. Growth Strategy of E-Ms and Mottrol

- For E-Ms, Hi-end products sales surged due to increasing demand for smartphones and tablet PCs
- Added 2 FCCL production lines in 3Q to meet surging demand of front industry
- For Mottrol, product diversification is in a process for small and large-sized excavators
- Continuously increasing sales to advanced companies in developed markets other than China

E-Ms' hi-end products sales and growth rate (QoQ)



Mottrol's sales portion to advanced companies

